



## Shaun Patel

Partner, Head of Sales

Shaun Patel is Partner, Head of Sales at Research Affiliates. Shaun joined Research Affiliates in 2014 and oversees the Sales team, which is responsible for global investor outreach to institutional clients and strategic partnerships.

Prior to joining Research Affiliates, Shaun was an assistant vice president at Delaware Investments (now part of Macquarie Group) and part of Lincoln Financial Group's Professional Development Program.

Shaun received his Bachelor of Science in organizational communication and business institutions from Northwestern University. He holds the Certified Investment Management Analyst<sup>®</sup> designation.

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